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HARVEST INTERNATIONAL LEASES 28,500 SF TO SKYFOODS

Elmhurst, NY – Harvest International recently completed a 28,500 square foot off-market transaction with SkyFoods at 79-51 Albion Avenue, right off of Queens Boulevard in Elmhurst, Queens, NY.

Charles G. Chan, Daphne Zhou-Chan and Theo Kontis represented the landlord, while Charles represented the tenant in the aforesaid transaction.

While Charles was developing a strategic plan for SkyFoods and sourcing new locations for them, he was well aware of a brewing situation between a landlord and tenant in Elmhurst. Charles swiftly assessed the situation and determined that a vibrant supermarket operation such as SkyFoods would benefit from the major capital improvements made at the site by the soon-to-be-former tenant. Given the dense residential population and zoning obstacles at other sites contained in the market analysis, SkyFoods agreed to pursue the site.

A lengthy and intense negotiation saga followed shortly thereafter. Harvest International successfully secured the new lease by utilizing their liaison skills and showcasing their exemplary patience and tenacity. SkyFoods boasts this location to be one of their strongest stores in their portfolio.

This is just an example of a true win-win situation demonstrating Harvest International's uncanny ability to pinpoint, assess and verify a site ripe for repositioning to BETTER AND HIGHER USE – one of the success traits and signature moves that propels Harvest International to be highly regarded and revered in the redevelopment arena of commercial real estate for its clients and customers.

About Harvest International

Since 1992, Harvest International has been providing commercial and industrial brokerage services ranging from retail leasing, market entry advisory, acquisition and disposition of investment and industrial properties, as well as company relocations. For further information, visit www.harvestinternational.net.